

Texas Head Start Association
Profit & Loss Budget vs. Actual
January through June 22, 2018

	<u>Jan - Jun 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Ordinary Income/Expense			
Income			
CONFERENCE REVENUE			
Registration	19,294.67	67,500.00	(48,205.33)
Exhibitors	9,550.00	18,000.00	(8,450.00)
Sponsors & Contributions	0.00	25,000.00	(25,000.00)
T-Shirt Sales	0.00	0.00	0.00
\$2 Per Child Donations	0.00	350.00	(350.00)
50/50	0.00	350.00	(350.00)
Sale of Conference bags	0.00	0.00	0.00
Total CONFERENCE REVENUE	<u>28,844.67</u>	<u>111,200.00</u>	<u>(82,355.33)</u>
MEMBERSHIP DUES			
Agency Dues	31,794.28	25,000.00	6,794.28
Individual Membership	703.72	1,000.00	(296.28)
Total MEMBERSHIP DUES	<u>32,498.00</u>	<u>26,000.00</u>	<u>6,498.00</u>
Dollar Per Child - General	0.00	1,500.00	(1,500.00)
Scholarship Sponsors	0.00	500.00	(500.00)
Contributions and Donations	0.00	1,500.00	(1,500.00)
Marketing Incentive	78.00		
Total Income	<u>61,420.67</u>	<u>140,700.00</u>	<u>(79,279.33)</u>
Expense			
ANNUAL CONFERENCE EXPENSES			
Audio/Visual Committee Expenses	0.00	3,500.00	(3,500.00)
Conference Bags NameTag Holders			
Conference Bags	68.60	4,500.00	(4,431.40)
Name Tag Inserts	0.00	0.00	0.00
Promotional Items	573.00	0.00	573.00
Total Conference Bags NameTag Holders	<u>641.60</u>	<u>4,500.00</u>	<u>(3,858.40)</u>
Conference Evaluations Expense	0.00	1,000.00	(1,000.00)
Conference Hotel Expense	25,000.00	40,000.00	(15,000.00)
Conference Photography	0.00	0.00	0.00
Plaques for Sponsors	0.00	0.00	0.00
Conference Social Decor	0.00	3,500.00	(3,500.00)
Conference T-Shirts	2,200.00		
Entertainment Committee Expense	0.00	0.00	0.00
EXHIBITS			
Exhibits-Decorating Service	0.00	2,450.00	(2,450.00)
Exhibits-Insurance	0.00	150.00	(150.00)
Exhibits-Postage & Printing	0.00	100.00	(100.00)
Exhibits-Ribbon Cutting&Coffee	0.00	3,000.00	(3,000.00)
Exhibits-Security	0.00	300.00	(300.00)
Total EXHIBITS	<u>0.00</u>	<u>6,000.00</u>	<u>(6,000.00)</u>
Hospitality Committee	0.00	2,000.00	(2,000.00)
Program Book	5,125.00	7,000.00	(1,875.00)

Texas Head Start Association

Profit & Loss Budget vs. Actual

January through June 22, 2018

	Jan - Jun 18	Budget	\$ Over Budget
PROGRAM SPEAKERS			
Program Speakers-GeneralSession	0.00	1,000.00	(1,000.00)
ProgSpeakers-LeadersTrack	0.00	1,000.00	(1,000.00)
ProgSpkers-SpecTracks/Open/Clos	0.00	1,000.00	(1,000.00)
Speaker Fee	0.00	0.00	0.00
Speaker Gift	0.00	500.00	(500.00)
Total PROGRAM SPEAKERS	0.00	3,500.00	(3,500.00)
Registration Committee Expenses	(0.01)	1,500.00	(1,500.01)
Signs & Ribbons Committee	486.29	1,000.00	(513.71)
Total ANNUAL CONFERENCE EXPENSES	33,452.88	73,500.00	(40,047.12)
BOARD OPERATIONS			
\$2 Per Child Committee Campaign	500.00	3,000.00	(2,500.00)
Board Meeting Expenses	7,711.98	1,000.00	6,711.98
Scholarship Expenses	0.00	2,500.00	(2,500.00)
Scholarship Refunds	0.00	0.00	0.00
Total BOARD OPERATIONS	8,211.98	6,500.00	1,711.98
CONTRACT SERVICES			
Consulting Services	15,000.00	18,000.00	(3,000.00)
Membership Services	4,800.00	9,600.00	(4,800.00)
Audit Fees	0.00	6,500.00	(6,500.00)
Accounting Fees	585.35	1,500.00	(914.65)
990 Tax Preparation Fees	0.00	1,800.00	(1,800.00)
Legal Fees	0.00	5,000.00	(5,000.00)
Website Domain and Hosting	0.00	0.00	0.00
WebSite Maintenance	25.00	2,000.00	(1,975.00)
Total CONTRACT SERVICES	20,410.35	44,400.00	(23,989.65)
OPERATIONS			
Bank Charges	0.00	60.00	(60.00)
Office Supplies & Expenses	0.00	350.00	(350.00)
Postage, Mailing Service	0.00	0.00	0.00
Total OPERATIONS	0.00	410.00	(410.00)
OTHER TYPES OF EXPENSES			
Dues & Subscriptions	500.00	0.00	500.00
Insurance - Liability, D and O	1,681.00	2,000.00	(319.00)
NHSA Membership Dues	420.00	600.00	(180.00)
Region VI Membership Dues	0.00	500.00	(500.00)
Total OTHER TYPES OF EXPENSES	2,601.00	3,100.00	(499.00)
TRAVEL			
Conference, Convention, Meeting	0.00	0.00	0.00
Total TRAVEL	0.00	0.00	0.00
Total Expense	64,676.21	127,910.00	(63,233.79)
Net Ordinary Income	(3,255.54)	12,790.00	(16,045.54)
Other Income/Expense			
Other Income			

Texas Head Start Association
Profit & Loss Budget vs. Actual
January through June 22, 2018

	<u>Jan - Jun 18</u>	<u>Budget</u>	<u>\$ Over Budget</u>
Gain (Loss) on Investments	1,048.91	700.00	348.91
Interest Income	3.60	400.00	(396.40)
Dividend Income	80.42	1,800.00	(1,719.58)
Total Other Income	1,132.93	2,900.00	(1,767.07)
Other Expense			
Investment Expense	513.96	0.00	513.96
Total Other Expense	513.96	0.00	513.96
Net Other Income	618.97	2,900.00	(2,281.03)
Net Income	<u>(2,636.57)</u>	<u>15,690.00</u>	<u>(18,326.57)</u>